



January 1, 2013

VENEQUIP CURACAO N.V.
Nijlweg z/n
Willemstad, Curaçao
Dutch Caribbean

To whom it may concern:

Pursuant to the terms of the JLG Industries, Inc. ("JLG") Distributor Guidelines, VENEQUIP CURACAO N.V., is authorized to the following for the calendar year of 2013:

- 1) Purchase direct from JLG Latin America Ltd. new JLG Aerial Work Platforms and JLG Telehandlers (the "Products");
- 2) Process and submit warranty claims direct with JLG;
- 3) Receive product support, training, and technical assistance from JLG;
- 4) Purchase parts directly from JLG; and

Sell and/or rent new and used JLG Products without time limitations as to age of the Products or period of ownership, which shall be used only in the Islands of Aruba, Bonaire, Curaçao, Saba, Sint Eustatius, and Sint Maarten also known as the Dutch Caribbean.

Respectfully,

A handwritten signature in black ink, appearing to read "William Santiago, Jr.", is written over the word "Respectfully,".

William Santiago, Jr.
JLG Industries, Inc.
Senior Regional Manager, Caribbean